

STATE LIQUOR & WINE OUTLET STORES NH LIQUOR COMMISSION

February 20, 2012

Joseph W. Mollica, Chairman | Mark M. Bodi, Commissioner | Michael R. Milligan, Commissioner

Contact: Kristin Hagerman

603-647-8606

kristinh@evradvertising.com

NEW HAMPSHIRE LIQUOR COMMISSION ANNOUNCES SHORT-TERM WAREHOUSE & TRANSPORTATION CONTRACTS

Law Warehouses, Inc. & Law Motor Freight, Inc. will provide services through October 2013

CONCORD, NH – Following a long period of analysis and negotiation, the New Hampshire Liquor Commission (NHLC) has announced it entered into short-term warehouse and transportation contracts with Law Warehouses, Inc. and Law Motor Freight, Inc. The contracts go into effect on May 1, 2012 and run through October 13, 2013. The NHLC will issue a long-term warehouse request for proposal (RFP) on or about February 29, 2012.

"The short-term contracts with Law Warehouses and Law Motor Freight will ensure that the same high quality service continues at the end of our current agreement," explained Joseph Mollica, New Hampshire Liquor Commission Chairman. "We expect that a long-term warehouse contract will result in significant savings for both the New Hampshire Liquor Commission and our business partners."

The NHLC advertised for short-term warehouse and transportation services to potential bidders on May 20, 2011 and also sent RFPs to known service providers. Proposals were submitted to the NHLC on July 7, 2011 and evaluated. The Attorney General's office approved contracts for Law Warehouses and Law Motor Freight on February 9, 2012.

Located in Nashua, Law Warehouses and Law Motor Freight are experienced in the management and execution of approximately 65 distinct regional and national distribution programs. The organizations have served as a distribution and transportation center for NHLC for more than 25 years. Their unique delivery program gives New Hampshire's grocers, restaurants, and New Hampshire Liquor & Wine Outlets outstanding service and consistent on-time delivery.

For more information, contact Director of the Division of Administration Craig W. Bulkley at 603-230-7010.

About the New Hampshire Liquor Commission

The NHLC operates retail locations throughout the Granite State and serves more than 9 million customers each year. Visit www.LiquorandWineOutlets.com to locate a store, search for product availability, learn about monthly sales, review wine tasting schedules, and sign up to receive significant savings with monthly Email Extras. More than \$2 billion in net profits has been raised since the first store opened in 1934. NHLC is expecting to net an additional \$1 billion for the state in the next ten years.

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